



# BATHCO

ALUMINIUM MARKETING  
RAW MATERIALS  
SMELTER TECHNOLOGY

The Bathco Group has a leading position as a global trader, service provider and processor of selected raw materials and equipment in the Aluminum industry with the headquarter in Zurich and branches in China, India, Europe and Africa.

To support our growing sales team, we are looking for a:

## (Junior) Technical Sales Manager – Non-ferrous (100%)

You are a dedicated personality with a high-quality standard for yourself. You love to work independently and are goal-oriented.

Being a modern, fast-paced company, we are looking for someone with a strong entrepreneurial spirit who wants to move forward together with us. Become part of our team and [join our company in Zurich, Switzerland](#).

### Your Responsibilities:

- Technical and commercial point of contact for Aluminium Refiners and Remelters
- Grow sales (door opening, deal closing) and participate in customer visits and exhibitions
- Advise our customers on all technical aspects of our products and actively sell our products
- Responsible for the coordination and organisation of technical applications
- Process customer specific orders
- Prepare quotations

### Skills and Experience you bring along:

- Dipl.-Ing (FH), BSc Eng, MSc Eng, with focus on secondary aluminium metallurgy
- 5 years of experience in the secondary aluminium industry in a technical area (quality control management, production planning, production management)
- Evidence of strong business and sales acumen
- Entrepreneurial spirit
- Strong customer- and service-oriented mindset
- Self-motivated, structured, and independent working style with a pragmatic and hands-on approach
- Team player with excellent interpersonal and communication skills
- Proficiency in English and German. Fluency in any other language is an advantage
- Willingness to travel

### What we offer:

- Challenging and innovative environment
- Possibility to grow your potential and support in making your next career step
- Strong team and modern infrastructure
- High degree of autonomy

Looking for the **most talented professionals**, the Bathco Group is proud to be an **equal opportunities employer**. Our commitment is to provide you with the best possible recruitment experience and a neutral assessment of your CV and application. Your skill set, education, and experience are what we focus on. We therefore kindly ask you to support us on this matter by refraining from including any personal details (such as picture, gender, marital status, etc.) on your CV or motivation letter. Please send all documents to:

<https://forms.monday.com/forms/512731501612ed115596ed3484a13562?r=use1>

**Be part of a sustainable future - apply now!**